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Profile

Zhongtong Bus

- Employee: 4000.
- Covering Area: 980,000m².
- Total Assets: RMB 3.26bn (574 Million USD)
- Net Assets: RMB 883 Million (142 Million USD)
- Standardized joint-stock company.
- Production Capacity: 30,000 units per year

- 45 years experience of specializing bus manufacturing.
- The first listed companies in China’s bus industry.
- Exported to 90 countries and regions in the world as of 2015.
- Over 17,000 units in 2015, with turnover 8 billion RMB (1.26 billion USD).
COMPANY STRUCTURE

Zhongtong Auto Group

Total Assets: RMB 5 Billion (805 Million USD)
Net Assets: RMB 1 Billion (161 Million USD)
More than 5000 staff.
Production Capacity per year: 10,000 trucks & trailers, 30,000 buses, 10,000 chassis, 100,000 tons of steel structure, 100,000㎡ Real Estate
COMPANY STRUCTURE

Zhongtong Bus Holding Co., Ltd

- Large- and Medium-sized Buses Company
- Xinjiang Bus Company
- Light Buses Company
- Bus Parts Company
- A/C Company
- Seat Company
ZHONGTONG BUS

Liaocheng City

Convenient Transportation

480Km from Beijing
110KM from Jinan
Capital structure

- State-owned stocking Company
- Total Shares: 296 Million Stock
Background and Culture

Founded in 1958

The first bus in 1971

Facility improvement in 1980’s

800 buses per year in 1991

1,000 buses in 1992

ISO9001 in 1998
Background and Culture

2000, Technology cooperation with VDL BOVA

2004, BAAV Best Bus Manufacturer Award

2006, The First Hybrid Bus demonstration

2008, The only contracted bus service provider for Beijing Olympic Games
Background and Culture

2011, The Ground-breaking ceremony of 30,000 units new bus plant

2014, Providing service for winter Olympic in Russia

2014, New plant with 30,000 product capacity per year operating
New plant overview

- 980,000 square meter area.
- One of the most advanced bus manufacturing technology in the world.
- 30,000 Units capacity per year.
Background and Culture

Annual Sales Quantity (unit)
Target: Capacity in 2020 per year 30000 units.
In 2015, reach 17,000 units.
Background and Culture

Annual Sales Revenue (Million RMB)
Target: increase by 25% annually, up to 10,000 million RMB in 2020.
reach 8 billion RMB (1.26 billion USD) in 2015.
Background and Culture

| Vision: | To be the first-class bus builder in the world. |
| Philosophy: | Growing with our partners. |
| Our aim: | In 2020: Turnover up to 1.6 billion USD, keep 25% increasing per year. |

| We commited to: |
| Provide best transportation solution. |
| Sincerely seek cooperation with our partner all over the world and grow together. |
Strong technical strength

- CATIA 3D Design
- CAE
- Professional R & D team accounting for 11.9% of whole employee.
Advanced Technology and Process
Advanced Technology and Process

Automatic uncoiling and leveling cutting unit

Digital control steel profile cutting

Large-scale Hydraulic Pressure Equipment
Advanced Technology and Process

3D LASER CUTTING TECHNOLOGY

AUTOMATION WELDING TECHNOLOGY OF ROBOT
Advanced Technology and Process

Frame welding assembly fixture facility

Product Transit
ELECTROPHORETIC TECHNIQUE

14 pools step electrophoresis Process.
Switzerland ABB Robot Painting Technology
Testing Line
Road Test on All Road Conditions
Zhontong Main Products

- Tourist coach
- Urban bus
- Intercity bus
- BRT
- School bus
- RV
- Green bus

- Long distance coach: Compass 12.3m, Sparking 8-9.5m, Fashion 8-18m, Elegance 10-12m, 18m
- Medium coach: EV and Hybrid
Compass—Tourist Coach (12m and 12.3m)
Sparking—Middle Coach (8-9.5m)
Fashion Series-City Bus (8-18m)
Low Floor/Low Entrance
Intercity Bus (12m)
Best solution to inter-city bus transportation
BRT City Bus (18m)
School Bus
RV— Your moving Home
Zhongtong Green Bus
--Second largest green bus manufacture in China
Zhongtong Green Bus

Plug-in coaxial parallel hybrid bus

10.5, 11.5m, 12m urban bus
Zhongtong Green Bus

Plug-in coaxial parallel hybrid bus

10.5m hybrid intercity bus
Zhongtong Green Bus

Plug-in coaxial parallel hybrid bus

10.5m, 11.3m, 12m tourist Coach
Zhongtong Green Bus
Zhongtong Electric Bus

Urban bus

LCK6108EVG 10.5m city bus
LCK6122EVG 12m city bus
Zhongtong Green Bus
Zhongtong Electric Bus

LCK6123GEV - Urban bus-Dual power with power grid and battery.
Zhongtong Green Bus
Zhongtong Electric Bus

Intercity bus
LCK6108EVG 8.5m, 10.5m intercity bus
Zhongtong Green Bus

Zhongtong Electric Bus

Intercity bus and urban bus - shuttle bus
Zhongtong Green Bus

Zhongtong Electric Bus

Low floor or 2 step- Shuttle Bus
Zhongtong Green Bus

Zhongtong Electric Bus

Coach – LCK6108EV 10.8m/LCK6118EV 11.5m/LCK6128EV 12m.
Part 1: Profile

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Part 5: Overseas Marketing Network
Exported more than 90 countries and regions.
Cooperation with international brand.
International Homologation

EEC
ECE
CMVSS
GCC
GOSTR
SABS
ADR

Russia COP inspection
RDW COP inspection
E-Mark Certification
Zhongtong Bus in Europe
-Growing with our partners
European Homologation Test
Export in units per year

Aim: export up to 10,000 units in 2020

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<tr>
<td>2020</td>
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Annual export revenue (million RMB)

Aim: export revenue up to 3 billion RMB (480M USD) in 2020
Saudi Arabia  

Morocco
Iran
Syria
Kazakhstan
Cameroon
Bus Delivery to Middle East
Zhongtong in Germany
Effective Service System

- 13 offices around the world
- 172 contracted service centers,
- 10 Large-scale parts warehouses.
Professional Operation and maintenance Training
Zhongtong Bus

- Provide best transport solution, customized for your requirements, create the value for the customer.
- Sincerely seek cooperation with our partner and grow together.
- Exploring technical cooperation
Growing with the partners
Thank you and
looking forward to your visit
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